





HOSSACK + GRAY
REAL ESTATE

Esquimalt


Esquimalt is home to the Canadian Navy's pacific fleet and base. It has historically been one of the most affordable places to live in the Capital Regional District. Given the affordability and proximity to downtown (10-15 mins) there have been an abundance of young families buying property in Esquimalt. The neighbourhood is gentrifying as these young families arrive and all kinds of new development is coming to the area, such as Esquimalt Town Square, a condo project by Aragon. The waterfront parks in Esquimalt are spectacular, including MacAulay Point and Saxe Point.


 **Population**
17,655 People

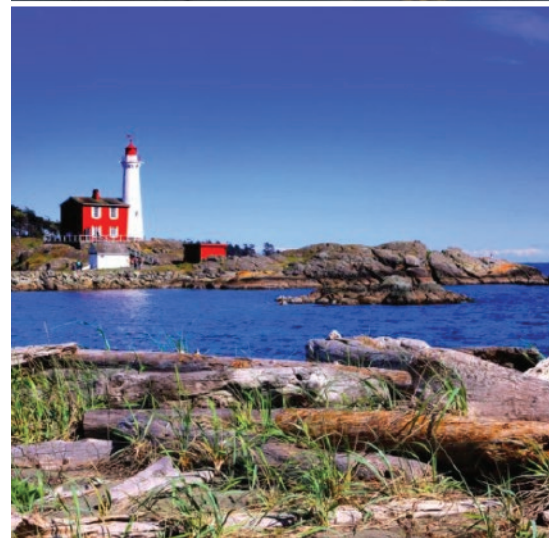
 **Neighbourhood Feel**
Up and Coming, Character, and Convenient

 **Sunny Day Activity**
Rent a paddle board from Paddle and Go to explore the coast. Enjoy the waterfront at Saxe Point or MacAuley Point (We saw orcas there once!!)

 **Rainy Day Activities**
Take a guided tour of Esquimalt Navy Base.

 **Our Favourite Restaurants**
Quick and Delicious: La Belle Patate
Pizza: Fry's Bakery

 **Schools**
MacAulay Elementary, Lampson School, Rockheights Middle School, Esquimalt Highschool



Annual Overview

Below, we are looking at the six key metrics within the year of 2020. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

392

Total Listings

The total number of new properties that were listed

\$683k

Average Listing Price

The average asking price of properties that were listed

\$268M

Total Inventory Cost

The total volume of inventory that was listed on the market

279

Total Sales

The total volume of properties that were sold

\$690k

Sales Average Price

The average selling price of properties that were sold

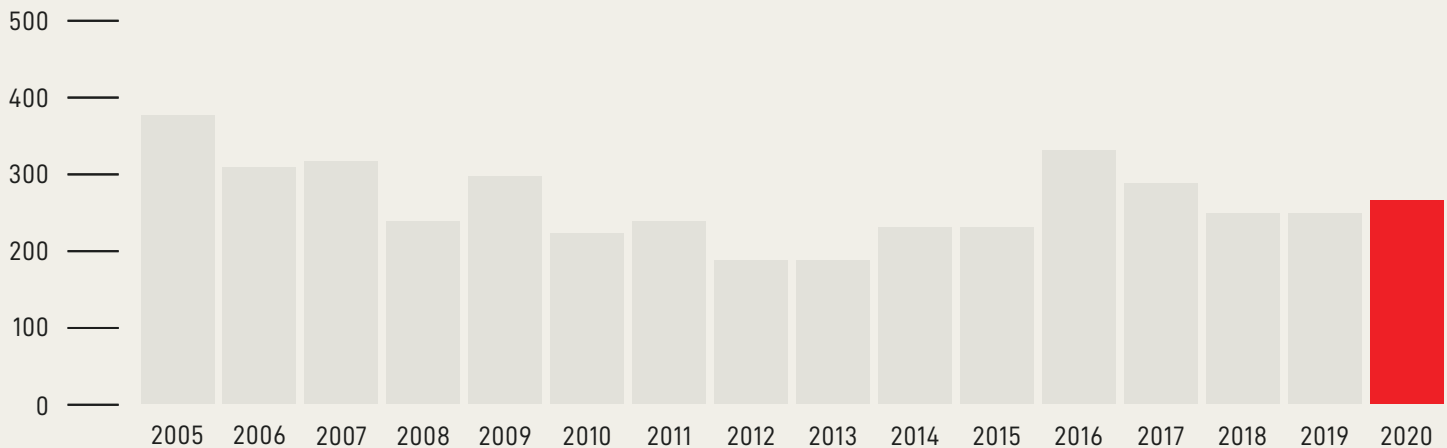
0.985

Average LSR

The average list to sell ratio of all sold properties

Total Sales

In the year of 2020, the total number of sales in Esquimalt was **279**



Annual Comparison

Average Days on Market

In the year of 2019, the average days on market was 38. In the year of 2020, the average days on market was 37. When compared to the year of 2019, the average days on market has decreased by 2.63%.

Total Sales Volume

In the year of 2019, the total volume of sales was \$162M. In the year of 2020, the total volume of sales was \$193M. When compared to the year of 2019, the total volume of sales has increased by 18.71%.

Total Listings

The total number of new listings has increased by 0.77%.



Average List Price

The average list price has decreased by 7.22%.



Total Inventory Cost

The total cost of inventory has decreased by 6.50%.



Total Sales

The total number of sales has increased by 3.72%.



Sales Average Price

The average sale price has increased by 14.45%.



Average LSR

The average asking to selling ratio has increased by 0.44%.





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